

Media Release 4/2016

## **New factory in Turkey**

**Gränichen, Switzerland, 9 May 2016 – The Zehnder Group is going to invest around EUR 20 million in building a brand new towel radiator factory in Manisa (TR). Specifically designed to handle high production volumes, the new plant is set to begin operating in 2018.**

Given the strong international growth in demand for towel radiators, the Zehnder Group has decided to build a new manufacturing plant in Turkey. A letter of intent was therefore signed for the purchase of a development plot of land of approximately 40,000 m<sup>2</sup> located in an industrial area in the town of Manisa, some 30 km north-east of Izmir, where the Zehnder Group currently produces in rented premises. The start of production at the new factory of about 16,000 m<sup>2</sup>, which will include space for warehousing and logistics operations, is planned for 2018. The total investment in land, buildings and the plant itself amounts to around EUR 20 million. Current operations in the rented premises will be discontinued once the new factory has been completed.

The new factory is designed to allow a doubling of the current annual production volume in the long term. The Zehnder Group operations in Manisa will focus primarily on supplying the company's main European markets: Germany, United Kingdom, Italy and France. Simultaneously, greater focus will be placed on the growth potential in Turkey, a country with some 80 million inhabitants.

"The new factory in Turkey is a long-term investment to strengthen our international competitiveness and to consolidate our leading position in the radiator business area," explains Dominik Berchtold, CEO of the Zehnder Group AG. The Zehnder Group has been manufacturing in Turkey for over ten years and can rely on its experienced local management team and a committed and motivated workforce. Manisa has become a strong growth-orientated site with high levels of productivity. It has been possible to increase sales in the entry-level towel radiator business continuously in recent years.

### **Next dates to note**

Six-month Report 2016  
Announcement of sales for 2016

29 July 2016  
13 January 2017

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For this and further information about Zehnder Group, please visit [www.zehndergroup.com](http://www.zehndergroup.com).  
This media release is published in German and English. The German version is binding.

## Company profile

*The Zehnder Group provides everything you need to create a comfortable, healthy and energy-efficient indoor climate.*

*The Zehnder Group develops, produces and markets radiators, ceiling-mounted heating and cooling systems as well as ventilation and air cleaning systems. Products and systems are sold under various popular brand names. The Zehnder Group is among the market leaders in its business areas.*

*Its most important sales region is Europe. In addition, the Zehnder Group operates in China and North America. Its products are manufactured in modern factories in Europe and abroad. The Zehnder Group employs approximately 3,000 people worldwide.*

*The company's registered shares A (Valor 27 653 461) are listed on the SIX Swiss Exchange. The unlisted registered shares B are held by members of the Zehnder family and persons closely associated with them.*